



## SSAM Membership Benefits

**Legislative Protection** – The association staff works diligently with legal and legislative counsels to monitor the progress of legislation that affects the self-storage industry and contributes input to assure that our viewpoints are represented, understood and protected. Members are kept informed about the progress of any legislation that could affect their business.

**Member Services** – The association staff can assist you in responding to technical questions, deal with local and state government units or act as a referral service to insurance, legal counsel or related services.

**SSAM's web site** - View the SSAM web site at [www.selfstoragemichigan.org](http://www.selfstoragemichigan.org) where we provide our members a place to list their company details and contact information including a link to your company's web site and e-mail address. This is an excellent source of exposure for your business.

**Industry Insights** - SSAM's newsletter provides timely industry updates ranging from legal and legislative issues, announcements of upcoming educational programs and money saving business ideas from the Association office in Okemos.

**National Affiliation** - SSAM is an affiliate of the national Self Storage Association (SSA). As a member of SSAM, you are entitled to several national benefits. This includes an annual subscription to the SSA Globe magazine, member discounts, benefit packages and online tools.

**Government Relations** - SSAM's role in government affairs does not end with its influence in the legislature. The association recognizes the importance of understanding and dealing with the myriad of agencies and departments that create and implement our laws. For that reason, the association functions as a liaison between you (as a business) and the bureaucracy which regulates our industries. SSAM represents your interests at the regional and national levels as members of the national Self Storage Association. SSAM represents your interests by contributing its input to federal agencies that regulate our industries on the regional and national levels.

**SSAM Marketing and Public Relations Campaign** – Keeps consumers, government officials, trade publications and media sources throughout the state informed by releasing a steady flow of information about the vital contributions the self-storage industry makes to Michigan's economy.

**Member Net Services** – SSAM has partnered with All Seasons Communications to bring our members quality website design, updates and other services at a special discounted rate.

**Credit Card Processing** – You will find competitive rates and great service from the International Bancard. As a member of SSAM.....NO ANNUAL FEES!!



# Self-Storage Association of Michigan

2222 Association Drive · Okemos · Michigan · 48864-5978  
(888) 308-7726 · (517) 719-7362 · FAX (517) 349-3543 · selfstoragemichigan.org

## APPLICATION FOR MEMBERSHIP

Company Name \_\_\_\_\_ Number of Units \_\_\_\_\_

Owner/Partner \_\_\_\_\_ Title \_\_\_\_\_

Contact Person (if different than above) \_\_\_\_\_ Title \_\_\_\_\_

Mailing/Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

Storage Locations - Please list all locations; this portion will be visible to the public on SSAM's website. Attach additional pages if necessary.

1. Name \_\_\_\_\_ Number of Units \_\_\_\_\_

Manager's Name \_\_\_\_\_

Address \_\_\_\_\_ County \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

2. Name \_\_\_\_\_ Number of Units \_\_\_\_\_

Manager's Name \_\_\_\_\_

Address \_\_\_\_\_ County \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

(CONTINUED ON REVERSE SIDE)

**SCHEDULE OF DUES AND MEMBERSHIP INFORMATION**

Please indicate (X) category that applies to your business.

**\_\_\_\_\_ SELF-STORAGE OWNER/OPERATOR**

\_\_\_\_\_ Main Location – over 100 units \$ 340.00 per year (Number of units \_\_\_\_\_)

\_\_\_\_\_ Main Location – 100 units or less \$ 195.00 per year (Number of units \_\_\_\_\_)

\_\_\_\_\_ Additional Locations \$ 80.00 per year per location  
(All owned/managed locations must be included) Total Enclosed: \$ \_\_\_\_\_

**\_\_\_\_\_ ASSOCIATE MEMBER (Check appropriate category) \$ 400.00 per year**

- |                    |                    |                            |
|--------------------|--------------------|----------------------------|
| Auctioneer         | Computer Software  | Management                 |
| Brokerage          | Financial Services | Prospective Owner/Operator |
| Builder            | Insurance          | Publications               |
| Building Materials | Locks/Supplies     | Services                   |

Enclosed is my check for \$ \_\_\_\_\_

Please charge \$ \_\_\_\_\_ to my: Visa MasterCard Discover Amex (check one)

Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

Name on Card (print) \_\_\_\_\_

Billing Zip Code \_\_\_\_\_ Signature \_\_\_\_\_

**I understand that by providing my mailing address, email address, telephone number and fax number, I hereby consent to receive any and all communications sent by or on behalf of the Self-Storage Association of Michigan solely via regular mail, email, telephone or fax.**

\_\_\_\_\_  
Signature Title Date

**Effective July 1, 2017**

# Available!

## Michigan Self Storage Lien Law Annotated

On March 26, 2014, Governor Rick Snyder signed HB 4484 into law as Public Act 61 of 2014. This new Public Act amends the Michigan Self-Service Storage Facility Act and becomes effective June 26, 2014.

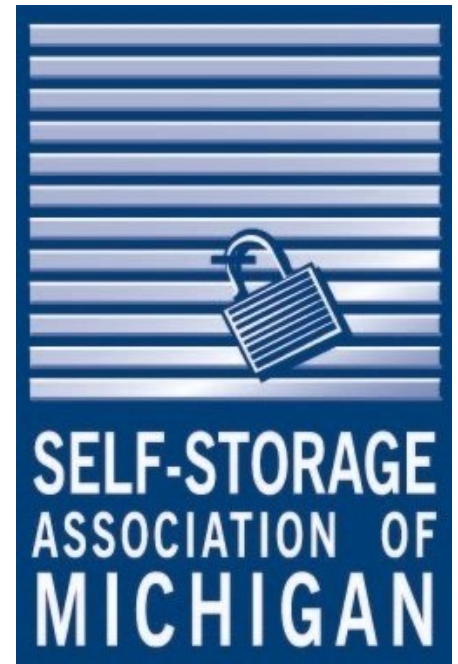
The Michigan Self Storage Lien Law Annotated has been updated to reflect all the legal changes. Purchase the book today to keep up to date on all the changes that affect your business! This book covers what you need to know regarding operating your facility. Your state association (SSAM) has partnered with our national association (SSA) to provide you with the necessary information and forms to be in compliance with Michigan Law.

The self-storage annotated lien laws are broken down by the state's statute by section and includes a Conclusion, Lien Sale Checklist and Notice of Lien Letter. Extensive comments of the state laws are provided by the Self-Storage Legal Network attorneys: D. Carlos Kaslow and Scott Zucker.

**SSAM Members - \$75.00**

**Non-Members - \$250.00 (\$250.00 Includes one year membership to SSAM)**

Your purchase will also include a valuable Power Point presentation by Association Legal Counsel and Public Act 61 author William J. Perrone (Dykema, SSAM Legal Counsel). The presentation covers specifically the lien law changes and provides in depth explanation.



2222 Association Dr.  
Okemos, MI 48864

(517) 349-3300

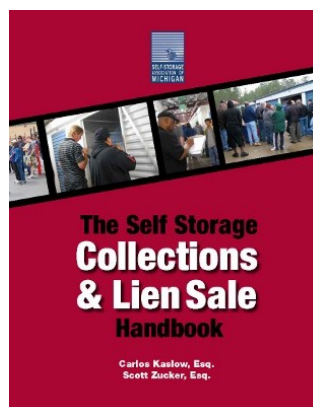
selfstoragemichigan.org

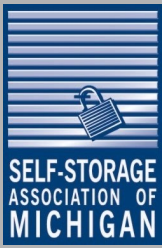
## Also Available

### The Self Storage Collections & Lien Sale Handbook and SSAM Rental Agreement

The Self Storage Collections & Lien Sale Handbook—You have the ability to purchase and download this entire handbook and customize the contents with your company logo/information. The cost to have an attorney prepare the documents included would be thousands of dollars. As a member of SSAM, you can purchase this for a fraction of the cost.

SSAM Rental Agreement— This document was developed by Attorney William J. Perrone of Dykema with input from SSAM members and the SSAM Board of Directors. The agreement was designed to protect you and your business, and limit liabilities. The SSAM Rental Agreement is available to purchase in two formats: A digital file with interactive fields for your customization and unlimited printing, or a package of 100 shrink wrapped 8.5 x 14 two part NCR agreements.





# SSAM Product Order Form

Submit to: SSAM, 2222 Association Dr. Okemos, MI 48864  
Fax:517-349-3543 Phone:517-349-3300  
E-Mail: [mmosher@mmhrvca.org](mailto:mmosher@mmhrvca.org)  
[www.selfstoragemichigan.org](http://www.selfstoragemichigan.org)

Business Name

Name

Shipping Address

City

State

Zip Code

Phone

E-Mail

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Item	Quantity	Quantity
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The Michigan Lien Law Annotated SSAM Member \$75.00		Non-Member \$250.00
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The Collections & Lien Sale Handbook SSAM Member \$120.00		Non-Member \$290.00
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SSAM Rental Agreement 8.5 x 14, Two Part NCR Package of 100 Shrink Wrapped SSAM Member		
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Digital SSAM Rental Agreement SSAM Member \$199.00		
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Total Due	\$	
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Shipping is included in purchase price. Submit a check or money order to SSAM or enter credit card information below.

Credit Card Number

Name on Card

Visa, MC, Discover, or Amex

Expiration  
Date

Security Code

Billing Zip Code

Signature: